



EB-5 IT Project that uses technology to disrupt and improve the way we buy, rent, sell, invest, and manage residential property and create jobs

















## A Unique EB-5 Opportunity

PropMix.io is reshaping the PropTech business with ground-breaking technology

- Nationwide Data, Insights, and Apps as a Service
- Predictive Analytics & Recommendations powered by AI & Machine Learning
- Solving hard problems in the Real Estate eco-system with disruptive solutions

# Participate in the WORLD'S LARGEST ASSET CLASS - 2019 in US

\$5.34 Million existing homes sold at a median sale price of \$248K

9.3 total loan originations - new / refinance / home equity loans & credit lines

**Our Technology Helps 3 Market Segments** 



#### **Brokers & Agents**

Life-long client relationships

**86,000** Brokers

**1.2 Million** Agents

\$25 Billion +

Agent commissions

**5.5 Million**Existing homes sold per year

#### **Investors & Investment Advisors**

Trustworthy decisions

**271,000** Financial advisors

38,000

Real estate investment

2 Million +
Real estate investors

**270,000**Property management companies



#### **Appraisers & Lenders**

Loan Origination & Risk management

**82,000**Appraisers

**\$1.75 Trillion**Total new mortgages

**17,000** Lenders

**67 Million**New mortgages in 2017

## **Project Financials Over 5 Years**

\$143M

Total Project Cost

\$195M

**Total Revenue** 

\$52M

Net Income

\$9M

EB-5 Funding

# Why Invest in PropMix.io?

- Proven business with patent pending technology used by Fortune 500 companies
   all set to scale up
- Strong management team that has built successful businesses and has deep experience in AI research
- Opportunity to convert your investment to equity at a deep discount invest in the future of technology

## Our Data & Technology

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151M<sup>+</sup>

Property Data

1.2B<sup>+</sup>

**Property Photos** 

3,100+

Counties

60K<sup>+</sup>

Neighborhoods

100K+

Schools

#### Personalized Recommendations

Al & Machine Learning engine processes 100s of millions of records of data to generate insights best suited for each customer and consumer

# Accurate Valuation & Forecasting

Longitudinal Property Records ™ combined with exogenous data - news, employment etc. - helps PropMix create comprehensive valuation & prediction models

#### Digital Consumer Engagement

Conversational chatbots, augmented reality and real time insights create personalized and timely consumer engagement opportunities - integrates with marketing automation



- The Real Estate Agent continues to play a larger role as a trusted adviser for a homeowner
- Integrates various aspects of home ownership the search, closing the transaction, and beyond.
- Suite of capabilities to help the agent to build lasting customer relationships.



- Image recognition using Deep Learning trained on 22TB of real estate images over 2 years.
- Classifies images into various types front of structure, living room, kitchen, bedroom, bathroom, etc. with an accuracy of over 90%.
- Identifies objects in a room to improve data accuracy for valuation



- An all in one solution to research, select, download, print and export market data & insights
- Export directly into mortgage underwriting workflows



- Monitor loan portfolios with daily updates
- Alerts when properties have any market activity or distress
- Measure cash flow risk for loan portfolios or derivatives

# **Prospektr**

- Intelligent search for properties & opportunity tracking
- Open to agents, lenders, investors & marketing agencies
- Propensity to Sell/Refinance score powers lead generation

# **Comparable Fund Raising**

- \$250 Million raised by competitors over the last 2 years
- Investors include: SoftBank Capital, Bain Capital Ventures, Sapphire Ventures, Stripes
   Group, Bryant Stibel Investments, Northwestern Ventures, LiveOak Venture Partners

Proven Track Record

35+
CUSTOMERS

CONTRACTS
(2+ Years)

17+<sub>Years</sub>
IN REAL ESTATE
TECH

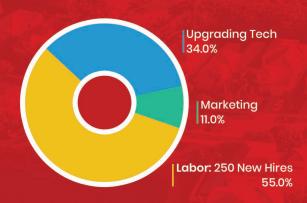
Strategic partnerships: Joint Development w/ a Top 3 Credit Bureau

2019 GROWTH 215% GROWTH

3+
Fortune 1000
Customers

33% GROWTH

### **Investment Plan**



## 5 Year Revenue Growth By Segment



# Strong Management Team With Many Successful Businesses

- Globally recognized industry thought leaders with 60+ publications in AI & related fields
- Pedigree: Freddie Mac, JP Morgan Chase, Citi, IBM, CA, Cognizant, HCL, AT&T, Dow Jones, First American
- Headquarters: New York. Offices: Washington DC Metro, New Jersey, Boston, Atlanta, & Trivandrum Technopark, India



Matt Kumar Chairman

30+ years, Global Experience Big Data, Seriel Entrepreneur

Software Incubator, Innovation Incubator, CA, RealtyBargains.com



Umesh Harigopal, PhD

25+ years, US Experience

Artificial Intelligence & Financial Services

Freddie Mac, JP Morgan Chase, Citi, Dow Jones, Innovation Incubator



Antony Satyadas

30+ years, Global Experience

Cognitive Computing, Strategy

Innovation Incubator, IBM Watson Health, AT&T, Dell, HCL



Daniel Mancino
VP Data Solutions & Sales

30+ years in US Real Estate Tech

Data, Portfolio Valuation, Distressed

First American, LPS, CoreLogic, Digital Map



Sakeer Hassan Chief Marketing Officer

15+ years, Global Experience IIM Ahmedabad, Real Estate, Banking, IT Services

Cognizant, HCL, Bank of NY Innovation Incubator

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